



September 7, 2009

Dear Valued Customer,

At Keysight Technologies, Inc. we believe strongly in enhancing the value of your existing Keysight In-Circuit Test (ICT) assets through constant technological innovations. Many of these enhancements are enabled by software and hardware upgrades, which is our way of ensuring your hardware lifespan is maximized to boost your ROIC for years. As you may be aware, Keysight has now extended the capability of i3070 with the new i3070 Series 5 System.

Keysight fully appreciates the support the manufacturing test industry has shown to us through these past two decades. The fact that there are over 5,000 Keysight ICT systems being used worldwide today attests to the endorsement of end-users for this industry-leading ICT solution.

In recent times, however, it has come to our attention that some automated test equipment brokers have been selling Keysight ICT software with illegal licensing. Keysight has also detected instances of counterfeit and spurious parts being incorporated into Keysight ICT systems that are being sold in the open market.

Here are some key points for you to ensure you are buying genuine Keysight *Medalist* i3070 products:

1. Please note that any i3070 UNIX to PC controller upgrade can only be obtained from Keysight. It is illegal for third party vendors and brokers to offer UNIX to PC controller upgrades as they do not have the licensing rights to do so. If you are considering using i3070 PC software which has been supplied by a broker, please note that Intellectual Property may be compromised.
2. If you purchase any PC-based Keysight i3070 system, you are obligated by law to observe the licensing transfer policies and restrictions. Whenever an Keysight test system changes ownership (e.g. a buy-sell transaction, not site-to-site within the same organization), a software license transfer certificate must be obtained. The license transfer certificate provides the right to use the installed system software
3. While Keysight respects your decision to purchase 3070 system from brokers, it is illegal to turn on optional software with fake or counterfeit licenses. It is also illegal to turn on any additional capability which is not in the original system. These include 12 MHz, PPU, Advanced Boundary Scan, Cover-Extend Technology, Drive-Thru, Silicon Nails and 1149.6 capabilities, among others. You can validate the original system capability by checking with your Keysight Account Manager. Please do ensure that the broker provides all the license certificates.



4. Keysight has detected the usage of counterfeit VTEP and TestJet parts in the i3070 systems. Use of these counterfeit parts can create test challenges and may destroy PC boards as their performance is considerably compromised. Please note that usage of fake parts in your Keysight system can also render your warranty and support agreements void. Please ensure you use genuine vectorless fixture parts (VTEP, TestJet) from Keysight.

We would like to reiterate to users the importance of ensuring you are using both genuine software and hardware. This is in order to maximize the capabilities of your investment, as well as protect yourself against any unanticipated copyright intellectual property rights issues.

It will be a last resort, albeit a most reluctant one, for Keysight to have to take strong legal actions against parties who have violated copyright laws or who have infringed upon our intellectual property rights.

Please do not hesitate to contact your Keysight Account Manager for immediate assistance if you suspect your third-party purchased system might fall into any of the above-mentioned infringement categories. A complete list of Keysight contact numbers can be found at www.keysight.com/find/contactus.

Yours sincerely

A handwritten signature in black ink, appearing to read "NK Chari".

NK Chari
Marketing Director
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www.keysight.com/find/pcb

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