

# Keysight Lease

Access leading technologies. Manage budgets.

Technology complexities are rising, while capital budgets are shrinking. Keysight Lease provides access to leading test technologies with a financing plan to balance technology, time, and cost. Manage your budgets and keep pace with evolving technologies by leveraging flexibility to refresh leased assets.



## Why lease?

- Access leading technologies despite limited CapEx budget.
- Keep pace with evolving technologies while balancing business uncertainties.
- Manage budgets by balancing OpEx and CapEx.

## Why lease with Keysight?

- Access to widest portfolio of Keysight products, directly from the OEM.
- Reduce risk of technology obsolescence through technology refresh.
- Work with the same Keysight expert to find a suitable solution for your technology as well as budget management needs.

*"We provide operating leases as an alternative to upfront acquisition, so you can free up capital and extend your purchasing power."*

*Vijay Chitnis  
Keysight Technologies  
Financial Services Program Manager*

	Keysight Fair Market Value Lease	Keysight Finance Lease	Standard Purchase
Term	18, 24, 36 months	18 months – 5 years	N/A
PA and Discount eligible?	Yes	Yes	Yes
Customer Budget	OpEx/CapEx	CapEx	CapEx
Warranty	Standard Warranty; Extended Warranty should align with lease term; Other services can be added		Standard Warranty; Other services can be added
Asset Ownership	With optional buy out	Owned at end of term	Owned at delivery
End of term options	Return equipment, Extend lease, Purchase at fair market value	N/A	N/A
Mid-Term options	Tech refresh/Upgrade possible	N/A	N/A
Trade in eligible	Yes*	Yes*	Yes
Keysight Premium Used equipment eligible?	Yes	Yes	Yes

Contact your Keysight representative or visit [www.keysight.com/find/lease](http://www.keysight.com/find/lease) to get more information and check geographic availability.

\*Trade-In credit only eligible if based on actual market value

This information is subject to change without notice.  
© Keysight Technologies 2017  
Published in USA, December 19, 2017  
5992-2474EN